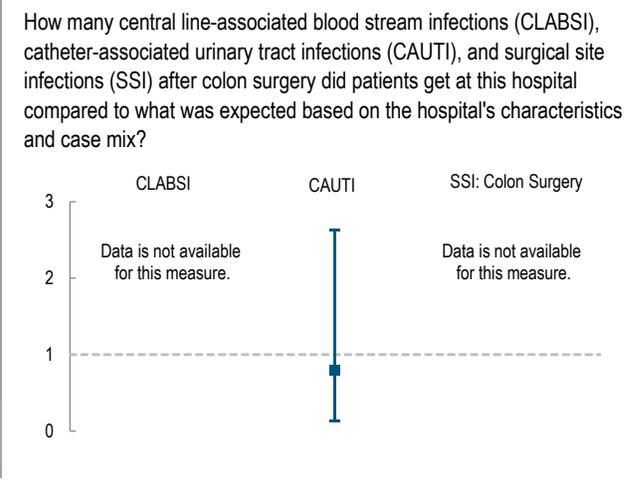
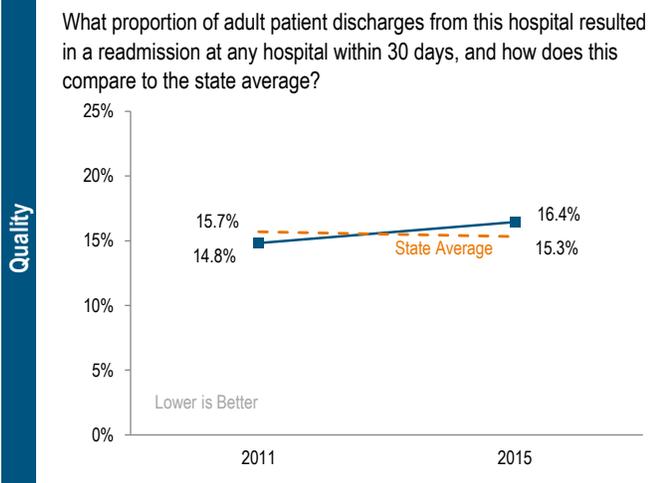
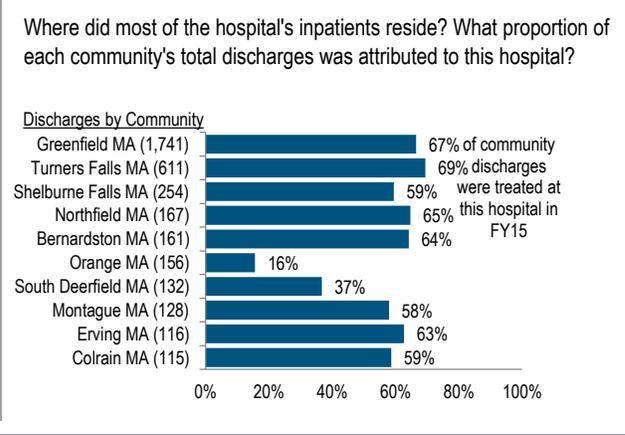
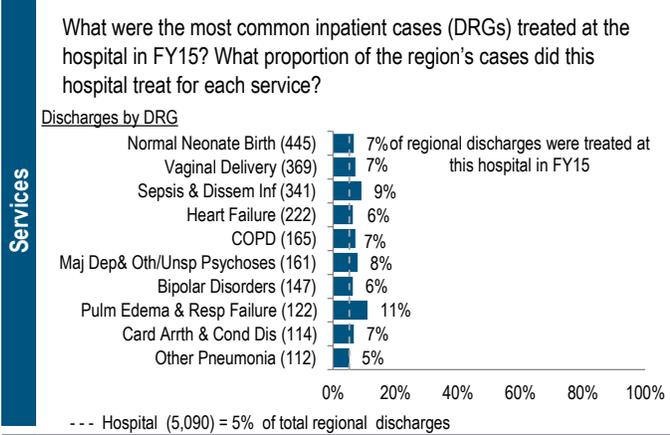


Baystate Franklin Medical Center is a mid-size, nonprofit community-High Public Payer (HPP) hospital located in the Western Massachusetts region, and is a member of Baystate Health. Between FY11 and FY15, the volume of inpatient discharges at the hospital increased 23.9% compared to a median decrease of 9.5% at cohort hospitals. Baystate Franklin Medical Center earned a profit of \$10.6M in FY15, an increase from \$1.8M in FY14.

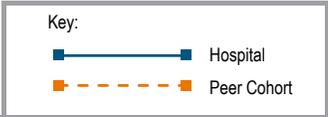
At a Glance	Overview / Size	
	Hospital System Affiliation:	Baystate Health System
	Change in Ownership (FY11-FY15):	Not Applicable
	Total Staffed Beds:	110, mid-size acute hospital
	% Occupancy:	51.4%, < cohort avg. (65%)
	Special Public Funding:	CHART^
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.79, < cohort avg. (0.87); < statewide (1.00)
	Financial	
	Inpatient NPSR per CMAD:	\$9,458
Change FY14-FY15:	3.0%	
Inpatient:Outpatient Revenue in FY15:	29%:71%	
Outpatient Revenue in FY15:	\$51,793,657	
Change FY14-FY15:	9.3%	
Total Revenue in FY15:	\$99,271,000	
Total Surplus (Loss) in FY15:	\$10,630,000	
Payer Mix		
Public Payer Mix:	68.9% (HPP* Hospital)	
CY15 Commercial Relative Price:	0.98	
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England UniCare	
Utilization		
Inpatient Discharges in FY15:	5,090	
Change FY14-FY15:	12.4%	
Emergency Department Visits in FY15:	26,053	
Change FY14-FY15:	0.2%	
Outpatient Visits in FY15:	45,543	
Change FY14-FY15:	-1.9%	
Quality		
Readmission Rate in FY15:	16.4%	
Change FY11-FY15 (percentage points):	1.6%	
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	3.8%	



For descriptions of the metrics, please see the technical appendix.

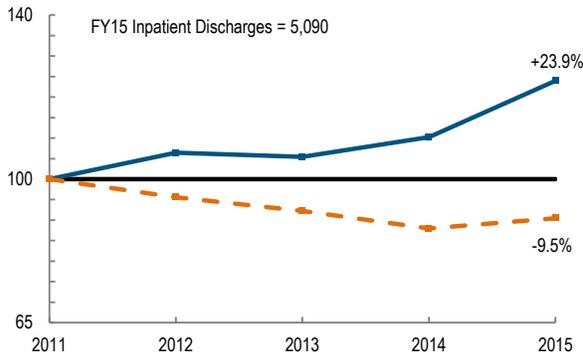
2015 HOSPITAL PROFILE: BAYSTATE FRANKLIN MEDICAL CENTER

Cohort: Community, High Public Payer

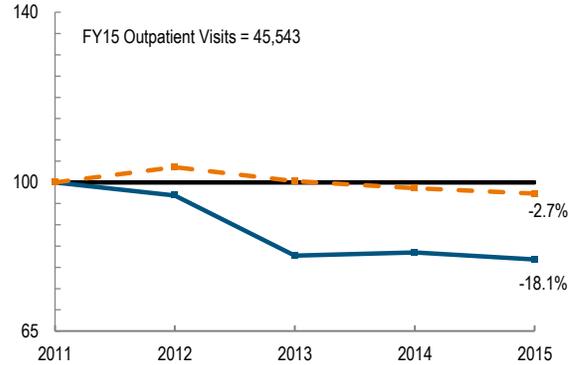


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

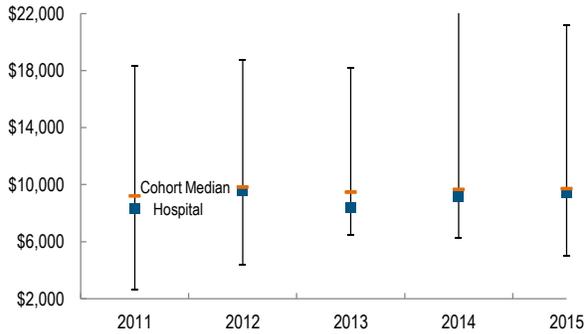


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

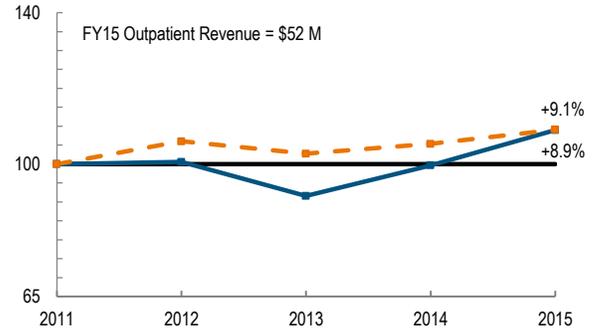


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



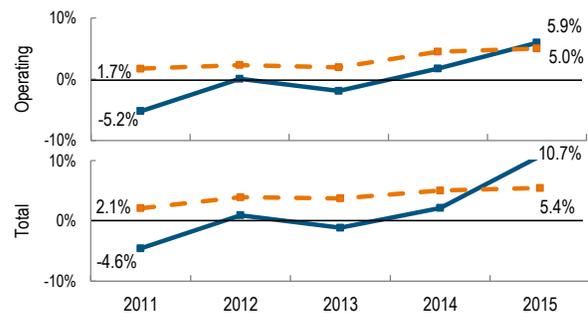
Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 76	\$ 82	\$ 78	\$ 83	\$ 95
Non-Operating Revenue	\$ 1	\$ 1	\$ 1	\$ 0	\$ 5
Total Revenue	\$ 77	\$ 82	\$ 78	\$ 84	\$ 99
Total Costs	\$ 80	\$ 81	\$ 79	\$ 82	\$ 89
Total Profit (Loss)	\$ (3.5)	\$ 0.8	\$ (0.9)	\$ 1.8	\$ 10.6

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.